

TABLE 1. REASONS FOR PHYSICIAN PRACTICE ACQUISITION

Reason	(n = 69)
Physicians approach hospital / seek to sell their practices	70%
Build a competitive advantage	58%
Part of a physician recruitment strategy	57%
Maintain a competitive advantage	55%
Accountable Care Organization formation	30%
Improve patient safety	28%

Physician and hospital executives reported figures from a 2014 Jackson Healthcare report regarding physician practice and hospital acquisitions. In 70 percent of hospital acquisitions, the physician reported approaching the hospital system to sell the practice.